

Candice Quales

907-980-4858
Wasilla, Alaska

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cquales@gmail.com

Operations Manager

I am a lifelong Alaskan, born and raised in a small town in called Cordova, Alaska. With a background in Heavy Equipment/Construction, Sales/Marketing, Logistics, and Business Development, I strive keep Alaska's industries in motion by introducing myself as a resource for my employers, employees and customers.

Skill Set

Business Development
Daily Operations
Customer Service
Social Media Marketing
Billing/Payroll
Equipment Sales/Contracts

References

Luke Hickerson/Rambler Air
VP of Operations
907-350-7768
luke@beringcap.com

Rob Yundt
907-232-8340
robertyundt@gmail.com

Cameron Johnson
818-825-5488
cjohnson@amgland.com

Rebecca Clark/Arctic On-Demand
VP of Operations
520-429-0154
rebeccaclark1994@yahoo.com

Experience

April '22 - Current Wasilla,
Alaska

Operations Manager

Equipment Alaska/7M Contracting

- As the operations manager, I wear many hats. I am responsible for daily operational tasks, customer and employee interfacing, marketing, social media management, business development, equipment sales, equipment rentals, equipment repairs, logistics, safety protocol, billing, payroll, and many other duties as assigned. I am responsible for 10-12 employees in the shop, as well as dozens of customer accounts.

October '21 - April '22 Anchorage,
Alaska

Lead Outside Sales Rep and Marketing Director

Alaska Hydraulics

- As the lead outside sales rep, my duties included interacting with customers, hydraulic and component sales, travel for sales, reviewing customer accounts, social media marketing, branding, and attending industry trade shows and events, and other duties as assigned.

August '20 - October 21 Anchorage,
Alaska

Business Development Manager

Arctic On-Demand

- My responsibilities included, business development, social media marketing, outside sales, logistics, travelling for trade shows and public speaking events, prepared presentations, HR duties, drug testing and record keeping, ect.