

# Candice Quales

## Skill Set

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Business Development  
Daily Operations  
Customer Service  
Social Media Marketing  
Billing/Payroll  
Equipment Sales/Contracts

## References

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Rob Yundt  
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Wasilla, Alaska

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## Operations Manager

I am a lifelong Alaskan, born and raised in a small town in called Cordova, Alaska. With a background in Heavy Equipment/Construction, Sales/Marketing, Logistics, and Business Development, I strive keep Alaska's industries in motion by introducing myself as a resource for my employers, employees and customers.

## Experience

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April '22 - Current

Operations Manager

*Equipment Alaska/7M Contracting*

- As the operations manager, I wear many hats. I am responsible for daily operational tasks, customer and employee interfacing, marketing, social media management, business development, equipment sales, equipment rentals, equipment repairs, logistics, safety protocol, billing, payroll, and many other duties as assigned. I am responsible for 10-12 employees in the shop, as well as dozens of customer accounts.

Wasilla,  
Alaska

October '21 - April '22

Anchorage,  
Alaska

Lead Outside Sales Rep and Marketing Director

*Alaska Hydraulics*

- As the lead outside sales rep, my duties included interacting with customers, hydraulic and component sales, travel for sales, reviewing customer accounts, social media marketing, branding, and attending industry trade shows and events, and other duties as assigned.

August '20 - October 21

Anchorage,  
Alaska

Business Development Manager

*Arctic On-Demand*

- My responsibilities included, business development, social media marketing, outside sales, logistics, travelling for trade shows and public speaking events, prepared presentations, HR duties, drug testing and record keeping, ect.